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2009 ENERGY STAR® NEW HOMES BUILDER INCENTIVE PROGRAM

FACT SHEET AND APPLICATION

Program Overview

The Colorado Springs Utilities Builder Incentive Program (BIP) is designed to encourage Colorado Springs homebuilders to qualify their homes under the U.S. Environmental Protection Agency's (EPA) ENERGY STAR® New Homes program. ENERGY STAR New Homes are independently verified by a third-party to save at least 15 percent more energy than local code requires. Builders will incur upfront costs to integrate energy-efficiency measures in their homebuilding practices and to pay for third-party verification. Colorado Springs Utilities Builder Incentive Program is intended to partially offset the incremental cost to builders of making the transition to producing high-performance homes. ENERGY STAR New Homes is a consumer-labeling program and marketing platform to increase sales of high-performance homes.

This incentive is not available to homebuyers.

Benefits and Features of Owning a High-performance Home:

The high-performing homes concept evolved out of the U.S. Department of Energy's *Building America* program, which takes a systems approach to building design and construction. High-performing homes incorporate commercially available, advanced technologies – such as high-efficiency furnaces and air-conditioners, low-e windows, energy-efficient lighting and appliances – and other efficiency measures, such as right-sized heating and cooling systems, better duct design, better insulation, air sealing and duct sealing. For the homeowner, these improvements mean lower utility bills. At a cost of ownership not significantly more than a conventionally-built new home, high-performance homes offer a package of homeowner benefits, including:

- better comfort
- healthier indoor air
- longer durability
- lower energy bills

Program Goals

The Builder Incentive Program was launched with the following objectives:

- Help individual customers save money on their utility bills
- Contribute to Colorado Springs Utilities' energy conservation goals
- Benefit the community by deferring expensive energy infrastructure projects
- Support an emerging market for high-performance homes
- Demonstrate environmental stewardship

Builder Benefits

The ENERGY STAR brand provides participating Colorado Springs area builders with several means to build value in their homes and for their customers, including:

- Market differentiation with a government-backed label
- Third-party testing and verification
- Use of new technologies for cost advantages
- Increased customer satisfaction
- Cost savings with reduced warranty
- Public relations, sales and marketing support from the EPA
- Utility incentives and support



Colorado Springs Utilities

It's how we're all connected

Becoming an ENERGY STAR Builder Partner

Participating builders are encouraged, but not required, to become a partner with the ENERGY STAR program. To learn more or to become an ENERGY STAR partner today, go to www.energystar.gov/index.cfm?c=bldrs_lenders_raters.pt_bldr. For an up-to-date list of builder partners in Colorado Springs Utilities service area, go to the New Homes Partner Locator at www.energystar.gov/index.cfm?fuseaction=new_homes_partners.showHomesSearch.

Program Terms and Conditions

1. Definitions

- a. **Building Component** – Equipment or materials installed in the construction of a Qualified Home including, but not limited to: furnace, boiler, air conditioner, water heater, windows, insulation, caulk, weather stripping, lighting fixtures and bulbs, and appliances.
- b. **ENERGY STAR** – The U.S. Environmental Protection Agency’s (EPA) energy-efficiency labeling program.
- c. **Measures** – Design and construction practices required to build a Qualified Home including, but not limited to: integrated design, HVAC design and layout, air sealing, duct sealing, energy rating, and quality control.
- d. **Participant** – A homebuilder that builds new, ENERGY STAR qualified, single-family homes in Colorado Springs Utilities electric and gas service areas and receives an incentive through Colorado Springs Utilities’ Builder Incentive Program.
- e. **Premise** – A property in Colorado Springs Utilities electric and gas service areas on which a Qualified Home is built and at which a Colorado Springs Utilities account is maintained.
- f. **Qualified Home** – A new, single-family home in Colorado Springs Utilities electric and gas service areas that qualifies for the ENERGY STAR label under EPA’s current guidelines.

2. General Requirements

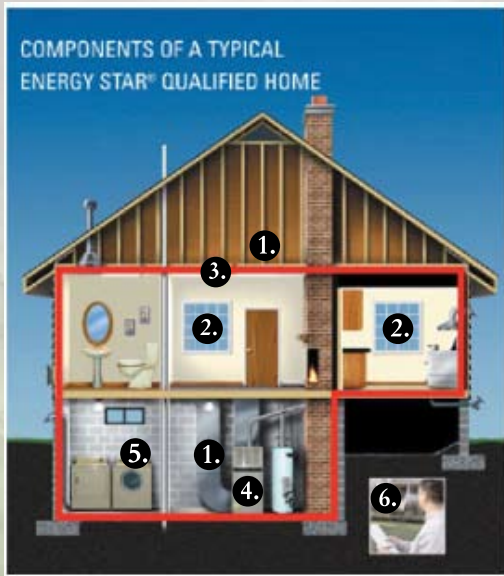
- Homes with a Certificate of Occupancy awarded prior to Jan. 1, 2009 or after Dec. 31, 2009 do not qualify. Incentive applications must be postmarked by Dec. 31, 2009.
- Participant must own the Premise and have an active account at the Premise at the time the application is received. To ensure that application is received prior to sale of the Qualified Home, required documentation may be submitted separately and subsequent to the application.
- Qualified Home must be built on a Premise in Colorado Springs Utilities’ electric and gas service areas. Gas only customers are eligible for up to 70% of qualified rebates.
- Participant’s Colorado Springs Utilities account(s) must be current (i.e., no past due balance) at the time the incentive application is processed.
- Incentive payments may take 6 to 8 weeks to process.
- Incomplete applications and/or those lacking required documentation will be denied.
- Building site is subject to inspection by Colorado Springs Utilities staff at any time with advanced notice. If the home at a Premise for which an incentive has been issued is found on inspection to not qualify under the Program Terms and Conditions, the incentive amount will be charged back to the Colorado Springs Utilities account which was originally credited, and the incentive amount will be collected.
- Incentives are limited to one incentive category per Qualified Home.
- Incentives are offered on a first-come, first-served basis and are subject to availability of funds.

3. Steps to Apply/Required Documentation

1. Complete the Application Worksheet (page 5).
2. Review the Program Terms and Conditions (page 2).
3. Sign the Certification Statement (page 5).
4. Submit required documentation:
 - a) ENERGY STAR New Home label(s) (see at right)
 - b) Completed IRS Form W-9 (Available for download at www.irs.gov/pub/irs-pdf/fw9.pdf)
 - c) If applicable, Rating Certificate(s) (see at right)
 - d) Advanced Lighting Package certificate(s), if applicable
 - e) Purchase receipt(s) of upgraded central air conditioner and/or clothes washer, if applicable
 - f) Affidavit of Lawful Presence in the United States and copy of applicable identification (applies only to sole proprietorship businesses)



4. Participant is solely responsible for obtaining related building permits and completing the inspection process as required by local jurisdiction.
5. Participant agrees that Colorado Springs Utilities reserves the right to inspect the Qualified Home at any time with advance notice or request additional documentation prior to issuing an incentive payment.
6. **Colorado Springs Utilities is not a party** – The Participant understands and agrees that Colorado Springs Utilities is not a party to any contract pertaining to construction and sale of the Qualified Home. The Participant agrees to indemnify, to defend, and to hold harmless Colorado Springs Utilities, its board members, officers, agents and employees against all claims, loss, damage, expense and liability asserted or incurred by other parties including, but not limited to, Colorado Springs Utilities' employees arising out of or in any way connected with the Qualified Home or the Qualified Home's construction, operation or performance and caused by acts, omissions, intent or negligence, whether active or passive, of Participant, its agents, employees and suppliers, and excepting only such loss, damage or liability as may be caused by the intentional act or sole negligence of Colorado Springs Utilities.
7. **Disclaimer of warranties** – Colorado Springs Utilities makes no representations or warranties, expressed or implied, regarding the design, sizing, installation, construction, reliability, efficiency, performance, operation, maintenance, or use of the Qualified Home or of any Building Component analyzed, discussed, selected, rejected, installed or otherwise considered by the Participant. Any decisions regarding the selection, design, and installation of Building Components shall be at the sole discretion and are the sole responsibility of the Participant. Colorado Springs Utilities is not liable or responsible for any act or omission of any contractor whatsoever. Participant will not represent, in any manner, that Participant is an agent of Colorado Springs Utilities. Participant may not use Colorado Springs Utilities' name or logo in its communications or advertisements without the express written permission of Colorado Springs Utilities.
8. The Builder Incentive Program is subject to change and/or discontinuation without notice.



1. Effective insulation
2. High-performance windows
3. Tight construction and ducts
4. Efficient heating and cooling equipment
5. Efficient lighting and appliances
6. Third-party verification

Builder Incentive Categories

Incentives are available in four categories:

- A. **Independent Verification with score of 76-85:** 1 in 7 homes based on EPA approved sampling protocols, rated by a certified HERS* rater qualify for the ENERGY STAR label. Required documentation is a legible copy of the ENERGY STAR label.
- B. **Independent Verification with score of 75 or below:** Home qualifies for the ENERGY STAR label and is individually rated by a certified HERS* rater. Required documentation is a legible copy of the rating certificate.
- C. **Electricity Savings Package Bonus:** Home qualifies for the ENERGY STAR label and demonstrates an Electricity Savings Package. The Electricity Savings Package is defined as:
 - (a) ENERGY STAR Advanced Lighting Package**, and
 - (b) Upgrade of one or more of the following components to ENERGY STAR standards: central air conditioner (minimum 14 SEER) and/or clothes washer.
 Required documentation is a legible copy of the ENERGY STAR label, a legible copy of the Advance Lighting Package certificate, and original purchase receipt(s) for the upgraded component(s).
- D. **WaterSense™ Toilets:** Qualified WaterSense toilets use between 1.1 and 1.28 gallons per flush.

* Home Energy Rating System (HERS)

** For more information on Advanced Lighting Package specifications go to www.energystar.gov/index.cfm?c=bldrs_lenders_raters.ALP_Builder.

Incentive Category Combinations

A: Independent Verification with score of 76-85: Home qualifies for the ENERGY STAR label and is individually rated by certified HERS rater.

A only: \$150
 A + C: \$450
 A + D with 1 toilet: \$200
 A + D with 2 toilets: \$250
 A + C + D with 1 toilet: \$500
 A + C + D with 2 toilets: \$550

B: Independent Verification with score of 75 or below: Home qualifies for the ENERGY STAR label and is individually rated by a certified HERS rater.

B only: \$450
 B + C: \$750
 B + D with 1 toilet: \$500
 B + D with 2 toilets: \$550
 B + C + D with 1 toilet: \$800
 B + C + D with 2 toilets: \$850

BUILDER INCENTIVE PROGRAM APPLICATION

Participant Information

Builder company name: _____

Builder company mailing address: _____

City, State, Zip: _____

Contact name: _____ Title: _____

Phone: _____ Email: _____

Signature: _____ Date: _____

Printed name: _____

By signing this certification the Participant certifies under penalty of perjury that: a) The information provided in this form is true and correct to the best of the Participant's knowledge. b) The Participant has read and understood the stated Builder Incentive Program Terms and Conditions.

Instructions: Please list the addresses of the qualified homes for which you are applying, indicate the combination (see page 4) that applies and the total incentive for each home.

Qualified home street address	Combination	Incentive Amount
Total		

Mail application and required documentation to:
 Colorado Springs Utilities, Builder Incentive Program
 P.O. Box 1103, Mail Code 1339, Colorado Springs, CO 80947-1339

or email to products@csu.org