

GROW YOUR BUSINESS IN

COLORADO SPRINGS

WITH COLORADO SPRINGS UTILITIES

#2 BEST
PLACES
TO LIVE

U.S. News and
World Report,
2023

#6 BEST
STATE
ECONOMY
IN U.S.

WalletHub Best
and Worst State
Economies, 2022

#4 STATE
FOR
BUSINESS

CNBC America's
Top States for
Business, 2022



Colorado Springs Utilities[®]

It's how we're all connected



CONTENT



OUR TEAM

helps businesses prosper, communities flourish and people thrive across the region. We value our community partnerships and believe that collaboration makes our business customers more successful.



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10 SUSTAINABLE WATER PLAN



We are different from most utility providers because we work, play and live in the community we serve.

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WORK

#1 BEST STATE FOR WORKFORCE

CNBC AMERICA'S TOP STATES FOR BUSINESS, 2022

We proudly serve a hard working community that is all about getting it done. We're home to many industries, from aerospace and defense to sports. Coloradans have an outstanding work ethic and our five local higher education institutions ensure a highly trained, resilient and engaged workforce. We stand ready to support businesses to reach their peak potential.

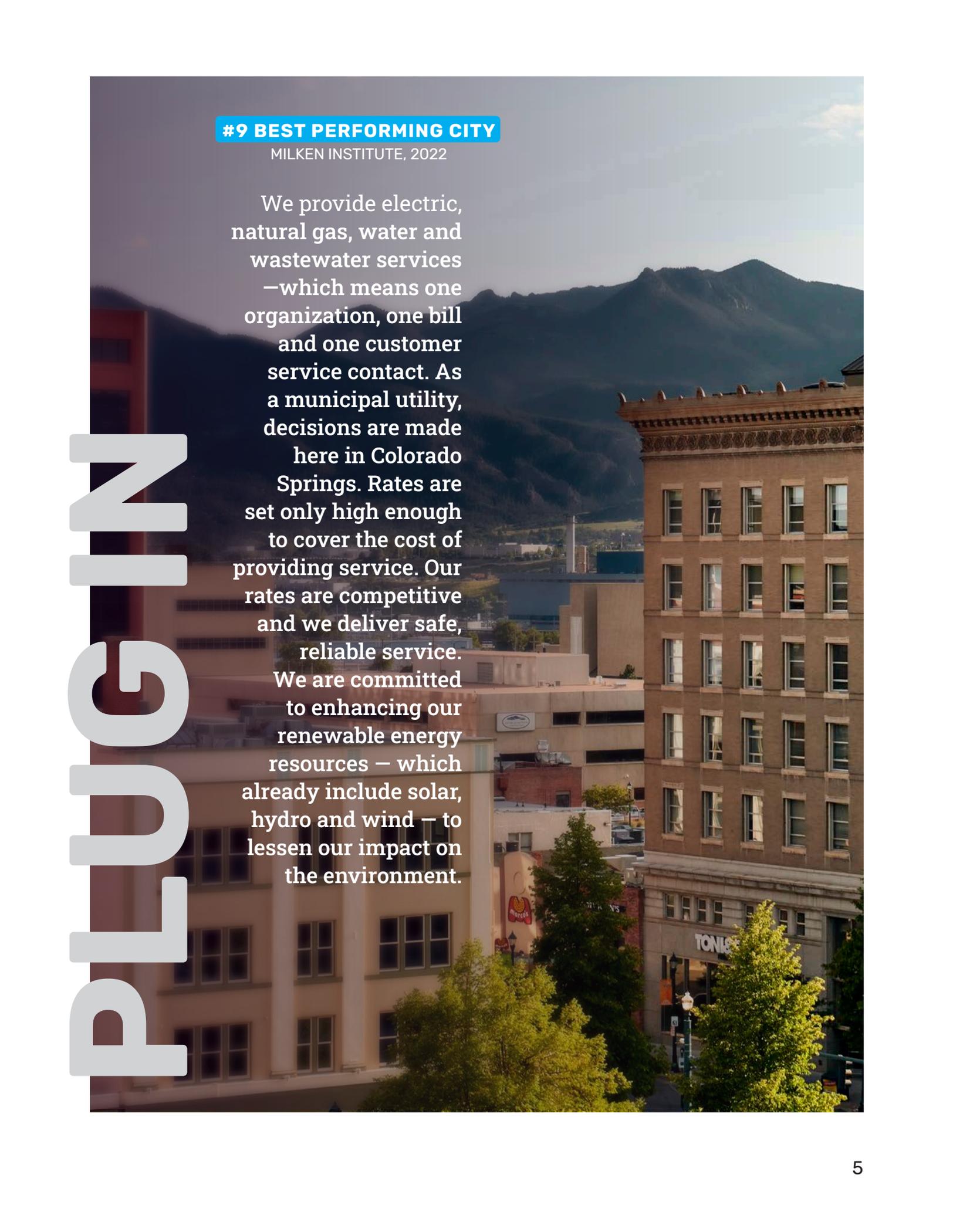


#2 BEST PLACE TO LIVE

U.S. NEWS AND WORLD REPORT, 2023

Consistently ranked among the nation's best places to live, Colorado Springs is one of the state's biggest outdoor playgrounds. Whether you hike in Garden of the Gods, mountain bike around Rampart Reservoir, enjoy local art walks or shop in our vibrant downtown district, you'll be part of a friendly and diverse community. We enjoy all that life in our beautiful region has to offer, and we take advantage of every opportunity to have fun.

PLAY



#9 BEST PERFORMING CITY

MILKEN INSTITUTE, 2022

We provide electric, natural gas, water and wastewater services —which means one organization, one bill and one customer service contact. As a municipal utility, decisions are made here in Colorado Springs. Rates are set only high enough to cover the cost of providing service. Our rates are competitive and we deliver safe, reliable service. We are committed to enhancing our renewable energy resources — which already include solar, hydro and wind — to lessen our impact on the environment.



ELECTRIC

We generate our own electricity using a diverse mix of fuel, including natural gas, coal, hydro, solar and wind.



Our customers experience some of the most reliable electric service in the nation with power available more than 99.99% of the time.



More than 75% of our electric lines are buried underground, which increases reliability and decreases potential weather disruptions.



NATURAL GAS

We purchase natural gas under contract from several suppliers and bring it into the community through five gate stations.



Our propane air plant and contract storage help meet peak demand.



WATER

We provide some of the best-tasting, highest-quality water in the nation.



Most of our water comes from high country snowmelt, meaning we are primarily first-time users of the water.



Six water treatment facilities and 25 storage reservoirs support our system.



WASTEWATER

We own and operate two wastewater treatment facilities.



We pioneered the recycling of treated wastewater for irrigation in the 1960s and now have one of the largest non-potable water systems in Colorado.



We use state-of-the-art ultraviolet light disinfection systems rather than chlorine at our treatment facilities.

OUR SERVICES



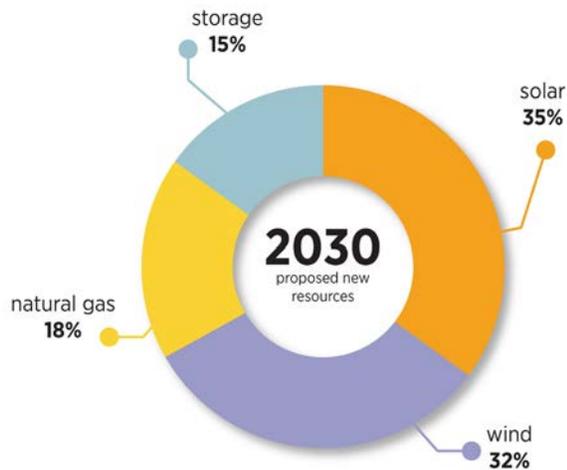
electric • natural gas • water • wastewater

Since 1924, we've provided electricity, natural gas, water and wastewater services to the Pikes Peak region. As a municipal utility, we focus on the basics - providing exceptional customer service while keeping costs low. Our customers enjoy competitive prices, convenient hometown service, responsible environmental practices and a voice in how their utility operates.

BUILDING A BRIGHTER FUTURE



Together, with our community at the forefront of our innovation, we're striving to achieve some ambitious goals. And we're doing it all while we support the economic growth of our community. At the core of this work is our Sustainable Energy Plan that supports our Energy Vision and its strategic pillars - Economic, Environment, Resiliency and Innovation.



PROPOSED ENERGY MIX

We're committed to cutting our carbon footprint 80% by 2030 and 90% by 2050.

Through our Sustainable Energy Plan, we will:

COMMIT TO OUR COMMUNITY

with industry leading reliability and resiliency and support the economic growth of the region.

BENEFIT CUSTOMERS

by maintaining competitive and affordable rates and advance energy efficiency.

REDUCE EMISSIONS

at least 80% by 2030 and 90% by 2050.

INCREASE RENEWABLE ENERGY

and incorporate storage resources.

RETIRE ALL COAL GENERATION

by 2030 and reduce reliance on fossil fuels.

INTEGRATE NEW TECHNOLOGIES RESPONSIBLY

by modernizing our grid and partnering with customers to create distributed energy resources throughout the community.

We're committed to creating a cleaner, sustainable Pikes Peak region

through industry-leading reliability and resiliency. One of the most notable steps was the retirement of the downtown coal-fired Martin Drake Power Plant in 2022 as part of our transition away from coal. But, it doesn't end there. We're sticking with the same competitive rates while we increase energy efficiency—from businesses large and small down to your own home. And as we continue to integrate new technologies and update our grid, we'll work with you to create energy resources that serve you in impactful ways.

OUR VISION IS COMING TO LIFE.

Utility-scale solar and storage projects will help grow our carbon-free resources and make our energy portfolio more than 60% carbon-free by 2030. Increasing renewable energy and advanced storage resources, along with retiring all coal generation will help us reach this milestone. Sustainable energy on this scale takes a plan, and it's one we've worked tirelessly to create and implement. We're taking steps to ensure we thrive well into the future and preserve Colorado Springs for generations to come. □



SUSTAINABLE WATER PLAN

WATER FOR TODAY AND TOMORROW



We're building reliability, down to the last drop.

Given the geographic location of Colorado Springs, supplying our community with clean, reliable water takes a comprehensive resources plan, one that charts a path for

maintaining water reliability for our customers today and in the future.

Today, much of our water is imported from other river basins high in watersheds along the Continental Divide

and travels through pipes from up to 100 miles away. Half of our raw water supply starts as snowmelt in the Colorado River basin. Because we can reuse those supplies, they make up to 70% of the total water we use. Persistent drought over the past two decades poses risks to those supplies, so we are adapting our planning and projects to adjust for this.

We've developed new strategies and are diversifying our supply to protect against

risks so that we can achieve our service goals as our region grows. The unique modeling structure we adopted when we developed our 2017 plan imagined many possible future scenarios, resulting in a balanced portfolio of objectives for how we acquire, use and reuse water.

Through innovative ways to implement efficiency practices, integrate reuse and develop new supplies and storage, we've taken tomorrow into account today. □



1

BREAKING GROUND

We've broken ground on our city-wide next-generation fiber network to meet customer's utility needs and position the city for the digital future.

2

HOW WE'LL DO IT

The cost of building the network is offset through a lease agreement with a national fiber internet provider, Ting Internet, and other organizations on a non-exclusive network.

3

BENEFITS

The network's speed, reliability and security will attract and retain new businesses and jobs, offer new education opportunities and enhance connectivity in every neighborhood.

4

OUR VISION

Two-way communication and monitoring will provide us with increased visibility into the health of our infrastructure.

FIBER

A DIGITAL UTILITY OF THE FUTURE



When the fiber-optic network is complete in 2028, Colorado Springs will be one of the best-connected cities in the country.





COLORADO SPRINGS UTILITIES ECONOMIC DEVELOPMENT TEAM

We support the needs of our customers as a municipally-owned provider of electric, natural gas, water and wastewater services.



Left to right: Jared Miller, Tyrone Johnson, Ginny Halvorson, Matt Dudden

HOW WE SERVE YOU

Our Economic Development team partners with our internal Colorado Springs Utilities stakeholders to make your decision-making easier in each aspect of the process, from site selection, energy planning and technical engineering to financing - all the way through ongoing operations.

WE CAN HELP YOU

- Plan and estimate utility costs.
- Facilitate site tours and field visits.
- Lend guidance on electrical and infrastructure requirements.
- Provide GIS (Geographic Information Systems) data and mapping.

- Coordinate on-site energy audits.
- Administer special contracts allowing utility-specific incentives.
- Small business support.
- Demand-side management assistance.

SPECIAL CONTRACTS

For economic development benefit, we can develop exclusive contracts with commercial customers. These contracts for prospect companies ease upfront

capital investments, advance operational timelines and accelerate business growth.

We work directly with you to achieve your targets and realize success. Contracts can include but are not limited to:

- Deferrals for utility charges and fees.
- Cost participation for relocations, extensions and capacity improvements.
- Special rates for utility products and services. □



SAVINGS

Our contracts have been used to leverage commercial customer savings from \$10,000 to more than \$10 million.



MEET OUR TEAM

Contact us to learn how we can help you launch , grow or expand your business in Colorado Springs.



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